



SINGLE-FAMILY REAL ESTATE MARKET STATISTICS

POWERED BY REALCOMP REALTORS®

JULY 2019



Local Market Update – July 2019

A Research Tool Provided by Realcomp



Genesee County

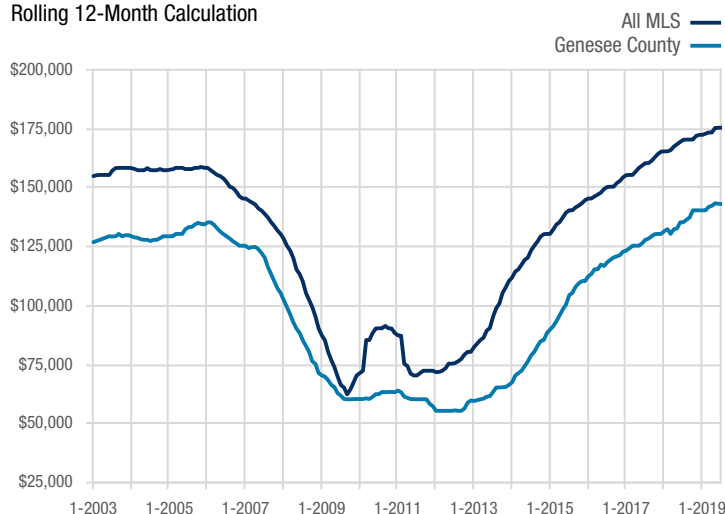
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	684	641	- 6.3%	4,058	4,215	+ 3.9%
Pending Sales	461	555	+ 20.4%	3,040	3,386	+ 11.4%
Closed Sales	498	540	+ 8.4%	2,799	3,104	+ 10.9%
Days on Market Until Sale	32	33	+ 3.1%	47	47	0.0%
Median Sales Price*	\$158,000	\$154,750	- 2.1%	\$137,500	\$142,000	+ 3.3%
Average Sales Price*	\$172,505	\$170,253	- 1.3%	\$152,018	\$155,348	+ 2.2%
Percent of List Price Received*	97.7%	97.6%	- 0.1%	97.5%	97.2%	- 0.3%
Inventory of Homes for Sale	2,343	1,223	- 47.8%	—	—	—
Months Supply of Inventory	5.7	2.7	- 52.6%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	62	58	- 6.5%	415	388	- 6.5%
Pending Sales	46	50	+ 8.7%	333	316	- 5.1%
Closed Sales	61	44	- 27.9%	292	284	- 2.7%
Days on Market Until Sale	36	54	+ 50.0%	36	50	+ 38.9%
Median Sales Price*	\$149,900	\$163,500	+ 9.1%	\$149,900	\$153,500	+ 2.4%
Average Sales Price*	\$148,241	\$170,825	+ 15.2%	\$149,782	\$150,405	+ 0.4%
Percent of List Price Received*	97.6%	97.8%	+ 0.2%	97.8%	97.8%	0.0%
Inventory of Homes for Sale	194	116	- 40.2%	—	—	—
Months Supply of Inventory	4.5	2.8	- 37.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

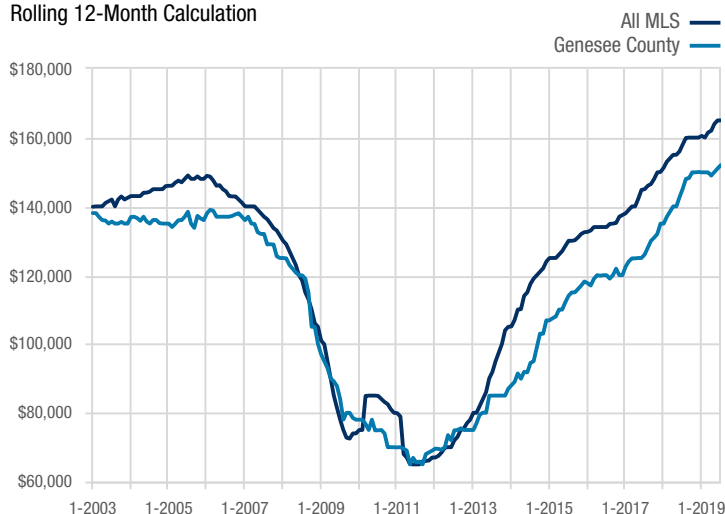
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Huron County

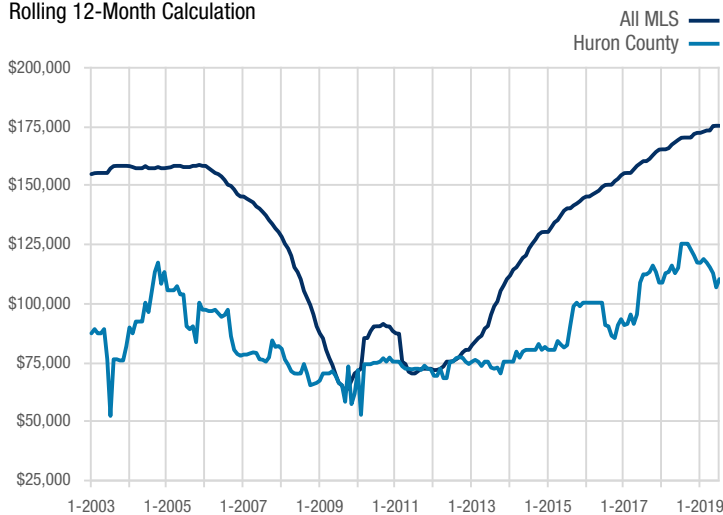
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	25	17	- 32.0%	97	136	+ 40.2%
Pending Sales	10	17	+ 70.0%	49	74	+ 51.0%
Closed Sales	8	11	+ 37.5%	44	68	+ 54.5%
Days on Market Until Sale	132	88	- 33.3%	138	114	- 17.4%
Median Sales Price*	\$143,400	\$159,900	+ 11.5%	\$125,000	\$112,500	- 10.0%
Average Sales Price*	\$171,100	\$153,436	- 10.3%	\$145,214	\$139,358	- 4.0%
Percent of List Price Received*	97.5%	94.3%	- 3.3%	94.5%	94.2%	- 0.3%
Inventory of Homes for Sale	86	86	0.0%	—	—	—
Months Supply of Inventory	11.1	8.4	- 24.3%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	0	0.0%	0	4	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	119	—	—
Median Sales Price*	—	—	—	\$138,000	—	—
Average Sales Price*	—	—	—	\$138,000	—	—
Percent of List Price Received*	—	—	—	89.1%	—	—
Inventory of Homes for Sale	1	5	+ 400.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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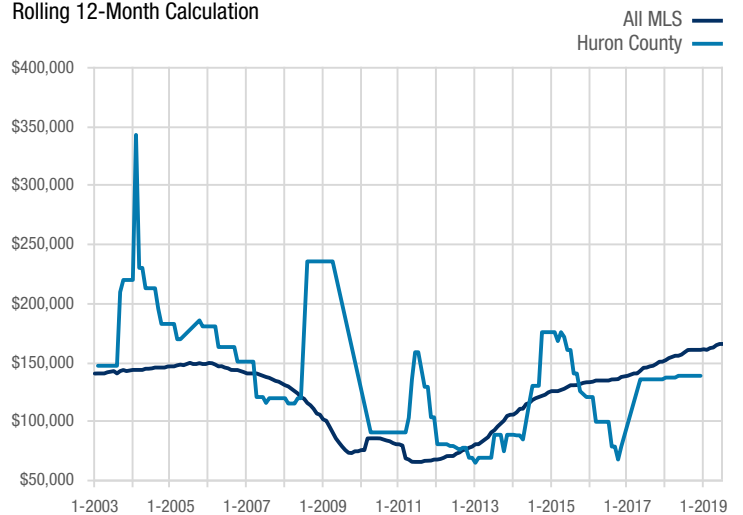
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Jackson County

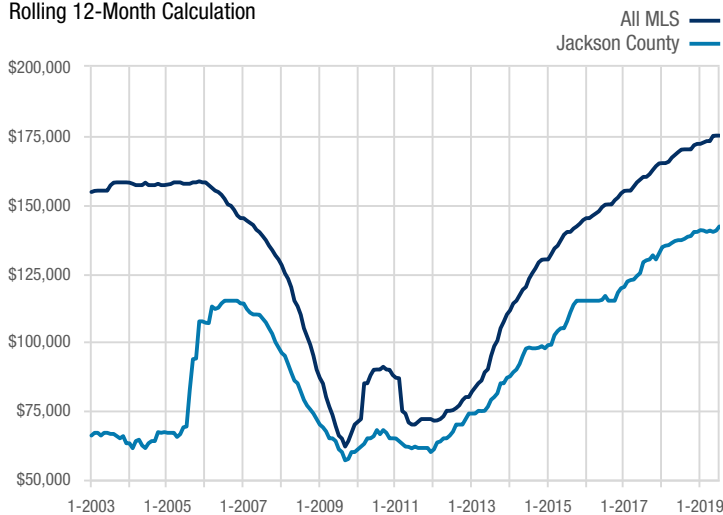
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	309	280	- 9.4%	1,802	1,735	- 3.7%
Pending Sales	220	84	- 61.8%	1,331	1,148	- 13.7%
Closed Sales	193	230	+ 19.2%	1,212	1,265	+ 4.4%
Days on Market Until Sale	73	64	- 12.3%	80	76	- 5.0%
Median Sales Price*	\$154,950	\$150,000	- 3.2%	\$138,000	\$140,000	+ 1.4%
Average Sales Price*	\$175,070	\$169,566	- 3.1%	\$154,431	\$158,014	+ 2.3%
Percent of List Price Received*	97.1%	98.8%	+ 1.8%	97.1%	97.4%	+ 0.3%
Inventory of Homes for Sale	602	734	+ 21.9%	—	—	—
Months Supply of Inventory	3.3	4.3	+ 30.3%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	11	6	- 45.5%	43	64	+ 48.8%
Pending Sales	2	2	0.0%	28	44	+ 57.1%
Closed Sales	3	7	+ 133.3%	19	52	+ 173.7%
Days on Market Until Sale	74	71	- 4.1%	43	90	+ 109.3%
Median Sales Price*	\$163,000	\$156,500	- 4.0%	\$185,000	\$136,633	- 26.1%
Average Sales Price*	\$184,000	\$177,829	- 3.4%	\$192,050	\$152,153	- 20.8%
Percent of List Price Received*	96.6%	97.9%	+ 1.3%	97.4%	97.3%	- 0.1%
Inventory of Homes for Sale	26	24	- 7.7%	—	—	—
Months Supply of Inventory	5.4	3.7	- 31.5%	—	—	—

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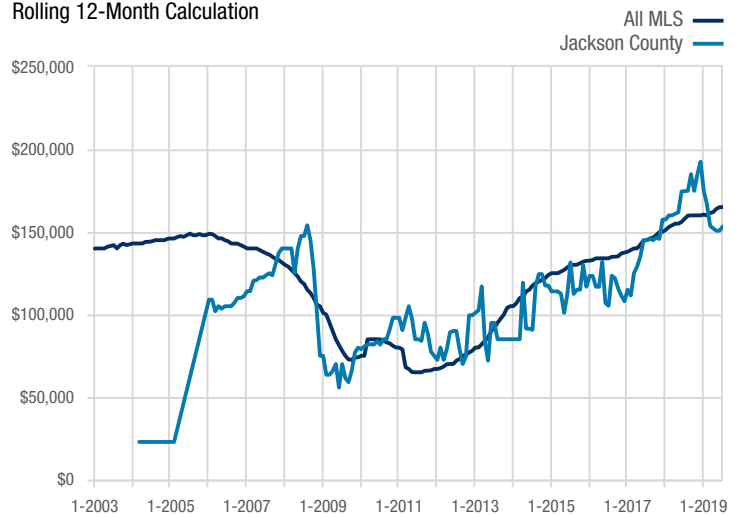
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Lapeer County

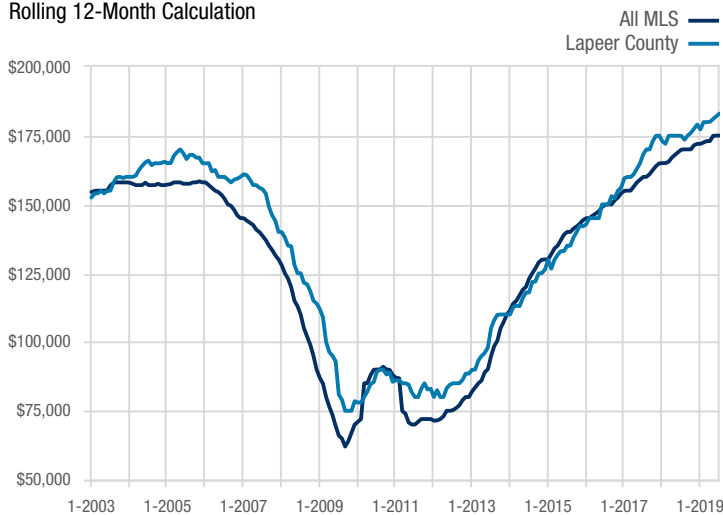
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	193	218	+ 13.0%	1,043	1,156	+ 10.8%
Pending Sales	121	140	+ 15.7%	694	748	+ 7.8%
Closed Sales	109	119	+ 9.2%	599	641	+ 7.0%
Days on Market Until Sale	36	30	- 16.7%	48	46	- 4.2%
Median Sales Price*	\$188,900	\$192,000	+ 1.6%	\$175,000	\$184,900	+ 5.7%
Average Sales Price*	\$205,417	\$214,262	+ 4.3%	\$202,620	\$211,147	+ 4.2%
Percent of List Price Received*	97.7%	99.1%	+ 1.4%	98.0%	98.0%	0.0%
Inventory of Homes for Sale	458	417	- 9.0%	—	—	—
Months Supply of Inventory	4.7	4.3	- 8.5%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	3	5	+ 66.7%	31	38	+ 22.6%
Pending Sales	9	5	- 44.4%	22	19	- 13.6%
Closed Sales	2	3	+ 50.0%	14	15	+ 7.1%
Days on Market Until Sale	4	35	+ 775.0%	47	36	- 23.4%
Median Sales Price*	\$178,450	\$175,000	- 1.9%	\$179,900	\$170,000	- 5.5%
Average Sales Price*	\$178,450	\$157,000	- 12.0%	\$162,886	\$151,853	- 6.8%
Percent of List Price Received*	100.0%	98.0%	- 2.0%	98.0%	95.9%	- 2.1%
Inventory of Homes for Sale	14	24	+ 71.4%	—	—	—
Months Supply of Inventory	5.5	8.3	+ 50.9%	—	—	—

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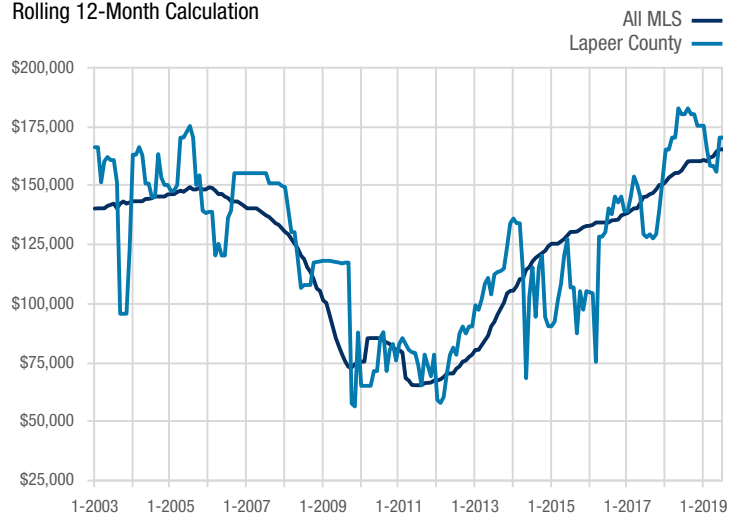
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Lenawee County

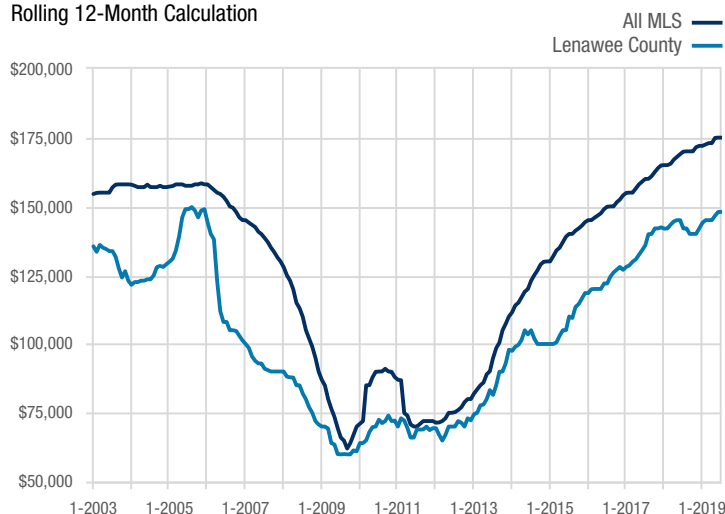
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	165	182	+ 10.3%	1,043	1,055	+ 1.2%
Pending Sales	112	90	- 19.6%	755	728	- 3.6%
Closed Sales	116	152	+ 31.0%	689	739	+ 7.3%
Days on Market Until Sale	69	68	- 1.4%	80	79	- 1.3%
Median Sales Price*	\$139,000	\$145,500	+ 4.7%	\$139,450	\$150,500	+ 7.9%
Average Sales Price*	\$155,492	\$171,697	+ 10.4%	\$160,499	\$171,096	+ 6.6%
Percent of List Price Received*	97.2%	97.6%	+ 0.4%	97.2%	97.2%	0.0%
Inventory of Homes for Sale	494	466	- 5.7%	—	—	—
Months Supply of Inventory	4.8	4.5	- 6.3%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	2	10	+ 400.0%	32	39	+ 21.9%
Pending Sales	4	1	- 75.0%	32	32	0.0%
Closed Sales	2	2	0.0%	29	33	+ 13.8%
Days on Market Until Sale	69	41	- 40.6%	89	87	- 2.2%
Median Sales Price*	\$196,050	\$132,000	- 32.7%	\$187,400	\$185,000	- 1.3%
Average Sales Price*	\$196,050	\$132,000	- 32.7%	\$176,752	\$178,651	+ 1.1%
Percent of List Price Received*	97.0%	98.2%	+ 1.2%	101.9%	99.4%	- 2.5%
Inventory of Homes for Sale	8	13	+ 62.5%	—	—	—
Months Supply of Inventory	2.1	3.6	+ 71.4%	—	—	—

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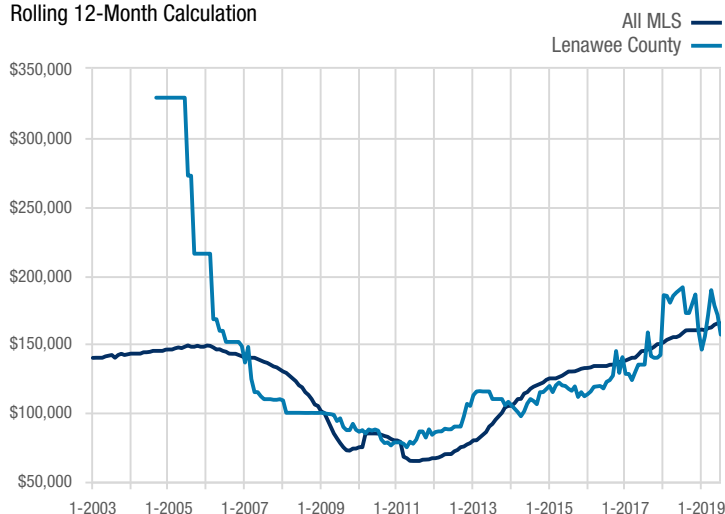
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Livingston County

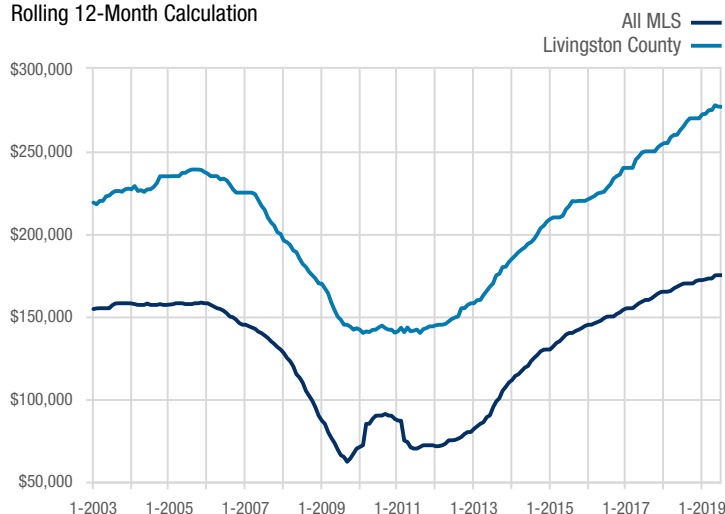
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	469	486	+ 3.6%	2,615	2,682	+ 2.6%
Pending Sales	285	290	+ 1.8%	1,698	1,780	+ 4.8%
Closed Sales	290	301	+ 3.8%	1,508	1,583	+ 5.0%
Days on Market Until Sale	25	28	+ 12.0%	37	41	+ 10.8%
Median Sales Price*	\$285,000	\$290,000	+ 1.8%	\$271,180	\$282,500	+ 4.2%
Average Sales Price*	\$311,331	\$314,529	+ 1.0%	\$292,462	\$310,543	+ 6.2%
Percent of List Price Received*	98.9%	98.8%	- 0.1%	98.9%	98.6%	- 0.3%
Inventory of Homes for Sale	891	765	- 14.1%	—	—	—
Months Supply of Inventory	3.9	3.3	- 15.4%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	44	44	0.0%	340	323	- 5.0%
Pending Sales	30	39	+ 30.0%	223	243	+ 9.0%
Closed Sales	33	34	+ 3.0%	197	210	+ 6.6%
Days on Market Until Sale	18	37	+ 105.6%	30	41	+ 36.7%
Median Sales Price*	\$200,000	\$211,400	+ 5.7%	\$179,900	\$194,750	+ 8.3%
Average Sales Price*	\$203,685	\$219,572	+ 7.8%	\$199,901	\$211,937	+ 6.0%
Percent of List Price Received*	99.6%	99.5%	- 0.1%	99.4%	98.1%	- 1.3%
Inventory of Homes for Sale	118	89	- 24.6%	—	—	—
Months Supply of Inventory	3.7	2.6	- 29.7%	—	—	—

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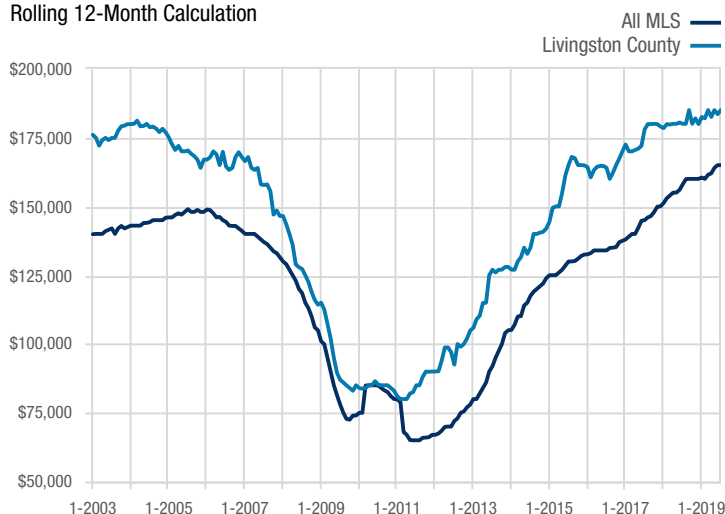
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Macomb County

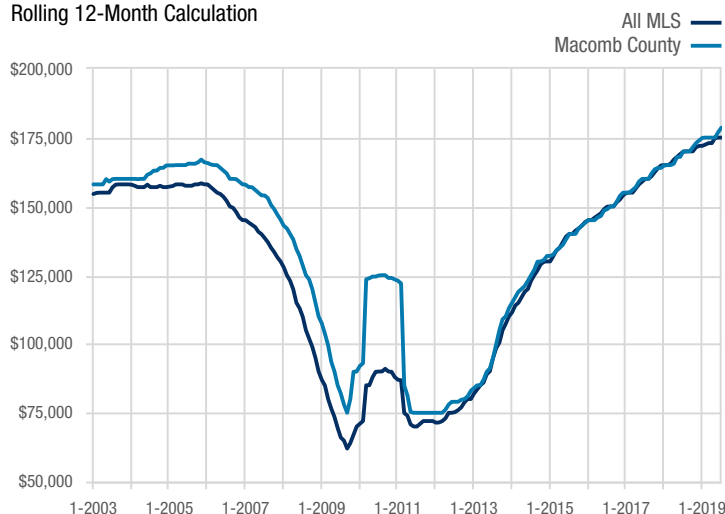
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	1,669	1,621	- 2.9%	9,098	9,667	+ 6.3%
Pending Sales	982	1,150	+ 17.1%	6,523	6,926	+ 6.2%
Closed Sales	1,027	1,148	+ 11.8%	6,061	6,234	+ 2.9%
Days on Market Until Sale	24	25	+ 4.2%	32	34	+ 6.3%
Median Sales Price*	\$184,500	\$195,000	+ 5.7%	\$172,000	\$180,000	+ 4.7%
Average Sales Price*	\$206,455	\$215,525	+ 4.4%	\$196,719	\$205,319	+ 4.4%
Percent of List Price Received*	98.8%	98.3%	- 0.5%	98.2%	97.9%	- 0.3%
Inventory of Homes for Sale	2,588	2,326	- 10.1%	—	—	—
Months Supply of Inventory	2.9	2.5	- 13.8%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	428	403	- 5.8%	2,382	2,305	- 3.2%
Pending Sales	305	287	- 5.9%	1,844	1,744	- 5.4%
Closed Sales	290	285	- 1.7%	1,657	1,607	- 3.0%
Days on Market Until Sale	23	27	+ 17.4%	27	32	+ 18.5%
Median Sales Price*	\$145,000	\$149,900	+ 3.4%	\$139,000	\$145,000	+ 4.3%
Average Sales Price*	\$152,365	\$153,560	+ 0.8%	\$143,841	\$149,490	+ 3.9%
Percent of List Price Received*	98.0%	97.6%	- 0.4%	97.7%	97.4%	- 0.3%
Inventory of Homes for Sale	548	488	- 10.9%	—	—	—
Months Supply of Inventory	2.3	2.0	- 13.0%	—	—	—

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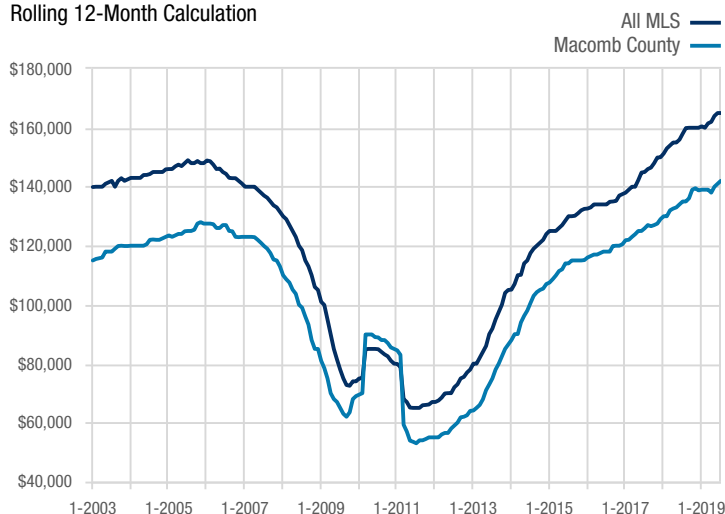
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Monroe County

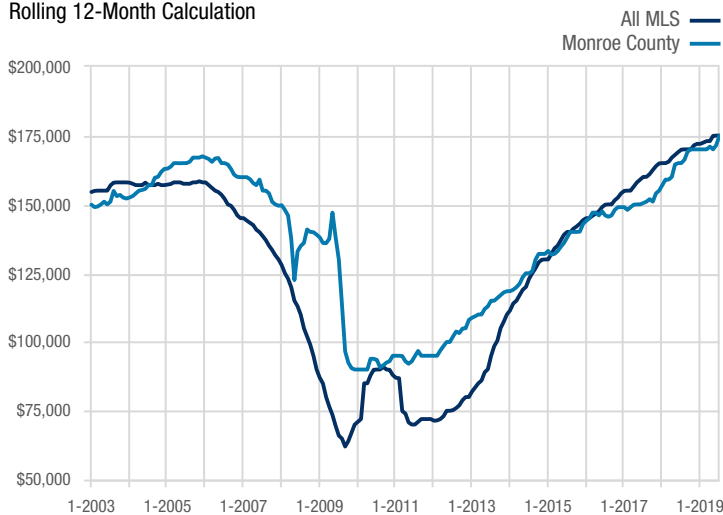
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	272	245	- 9.9%	1,459	1,440	- 1.3%
Pending Sales	193	199	+ 3.1%	1,103	1,129	+ 2.4%
Closed Sales	194	175	- 9.8%	1,039	1,034	- 0.5%
Days on Market Until Sale	66	55	- 16.7%	84	63	- 25.0%
Median Sales Price*	\$165,000	\$190,000	+ 15.2%	\$169,700	\$175,000	+ 3.1%
Average Sales Price*	\$184,301	\$193,435	+ 5.0%	\$183,562	\$186,067	+ 1.4%
Percent of List Price Received*	97.8%	97.9%	+ 0.1%	97.5%	97.7%	+ 0.2%
Inventory of Homes for Sale	1,110	489	- 55.9%	—	—	—
Months Supply of Inventory	7.3	3.2	- 56.2%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	13	14	+ 7.7%	64	65	+ 1.6%
Pending Sales	9	5	- 44.4%	47	46	- 2.1%
Closed Sales	9	11	+ 22.2%	44	51	+ 15.9%
Days on Market Until Sale	51	83	+ 62.7%	70	76	+ 8.6%
Median Sales Price*	\$185,000	\$155,000	- 16.2%	\$147,750	\$149,500	+ 1.2%
Average Sales Price*	\$182,489	\$171,225	- 6.2%	\$163,565	\$162,415	- 0.7%
Percent of List Price Received*	99.1%	98.3%	- 0.8%	97.1%	97.1%	0.0%
Inventory of Homes for Sale	53	27	- 49.1%	—	—	—
Months Supply of Inventory	8.8	4.1	- 53.4%	—	—	—

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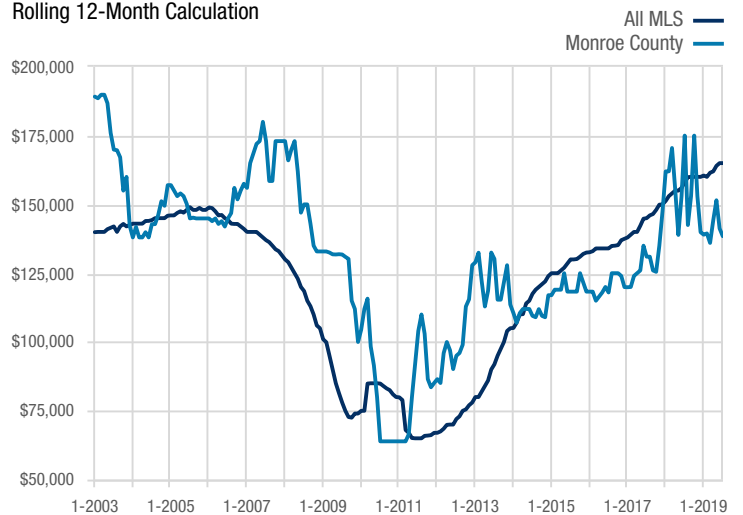
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Oakland County

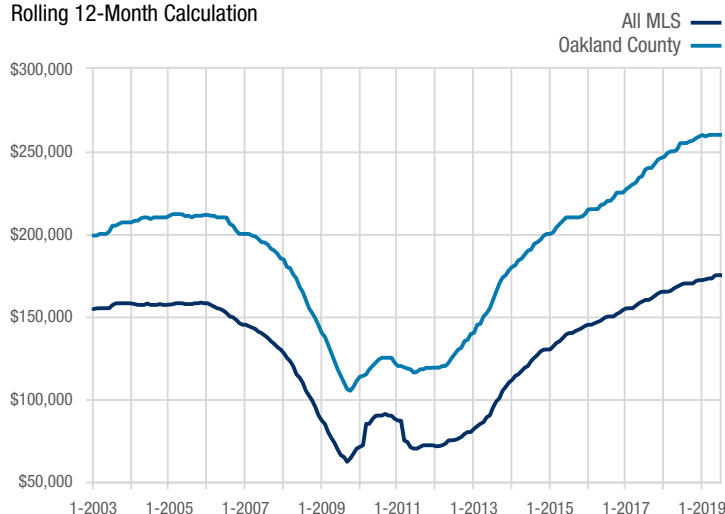
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	2,914	2,886	- 1.0%	16,631	16,926	+ 1.8%
Pending Sales	1,579	1,834	+ 16.1%	10,218	10,355	+ 1.3%
Closed Sales	1,758	1,716	- 2.4%	9,324	9,164	- 1.7%
Days on Market Until Sale	24	27	+ 12.5%	32	35	+ 9.4%
Median Sales Price*	\$267,225	\$276,625	+ 3.5%	\$260,000	\$265,000	+ 1.9%
Average Sales Price*	\$320,555	\$341,112	+ 6.4%	\$311,107	\$317,208	+ 2.0%
Percent of List Price Received*	98.7%	98.3%	- 0.4%	98.4%	98.1%	- 0.3%
Inventory of Homes for Sale	5,269	4,603	- 12.6%	—	—	—
Months Supply of Inventory	3.8	3.4	- 10.5%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	489	523	+ 7.0%	2,953	3,111	+ 5.4%
Pending Sales	334	352	+ 5.4%	2,195	2,043	- 6.9%
Closed Sales	369	312	- 15.4%	1,974	1,854	- 6.1%
Days on Market Until Sale	26	34	+ 30.8%	30	35	+ 16.7%
Median Sales Price*	\$189,900	\$190,000	+ 0.1%	\$183,500	\$186,000	+ 1.4%
Average Sales Price*	\$223,044	\$227,948	+ 2.2%	\$215,693	\$233,044	+ 8.0%
Percent of List Price Received*	98.1%	97.3%	- 0.8%	98.1%	97.5%	- 0.6%
Inventory of Homes for Sale	718	781	+ 8.8%	—	—	—
Months Supply of Inventory	2.5	2.9	+ 16.0%	—	—	—

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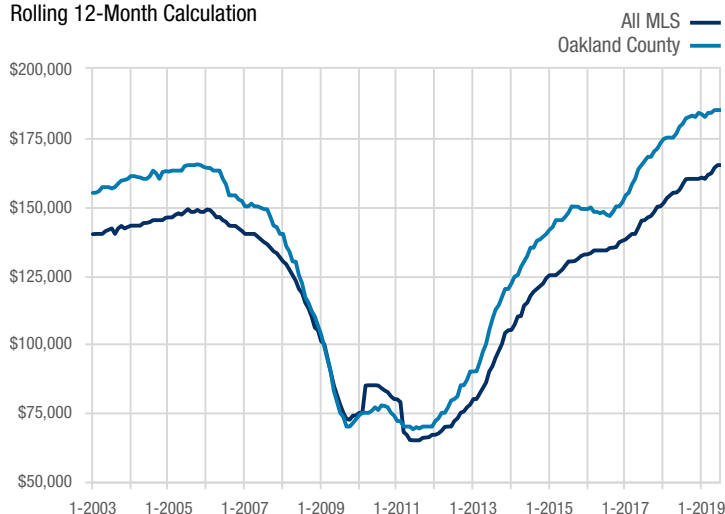
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Local Market Update – July 2019

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Sanilac County

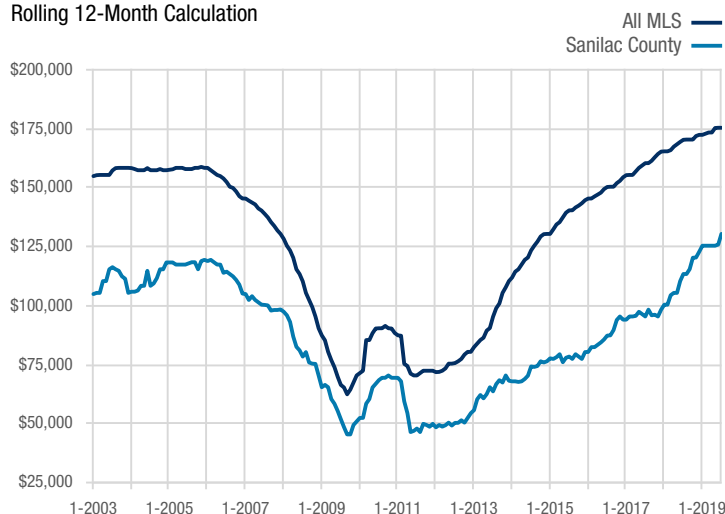
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	67	60	- 10.4%	410	360	- 12.2%
Pending Sales	38	41	+ 7.9%	231	209	- 9.5%
Closed Sales	46	32	- 30.4%	208	189	- 9.1%
Days on Market Until Sale	48	104	+ 116.7%	76	103	+ 35.5%
Median Sales Price*	\$104,700	\$135,000	+ 28.9%	\$115,000	\$127,000	+ 10.4%
Average Sales Price*	\$126,492	\$190,472	+ 50.6%	\$139,233	\$161,294	+ 15.8%
Percent of List Price Received*	95.3%	95.5%	+ 0.2%	95.4%	94.6%	- 0.8%
Inventory of Homes for Sale	248	226	- 8.9%	—	—	—
Months Supply of Inventory	7.7	7.1	- 7.8%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	2	0	- 100.0%	13	9	- 30.8%
Pending Sales	2	1	- 50.0%	12	4	- 66.7%
Closed Sales	5	1	- 80.0%	9	4	- 55.6%
Days on Market Until Sale	20	10	- 50.0%	71	39	- 45.1%
Median Sales Price*	\$156,000	\$245,000	+ 57.1%	\$156,000	\$137,125	- 12.1%
Average Sales Price*	\$129,965	\$245,000	+ 88.5%	\$126,203	\$157,313	+ 24.7%
Percent of List Price Received*	98.2%	89.4%	- 9.0%	95.4%	92.2%	- 3.4%
Inventory of Homes for Sale	3	5	+ 66.7%	—	—	—
Months Supply of Inventory	0.9	5.0	+ 455.6%	—	—	—

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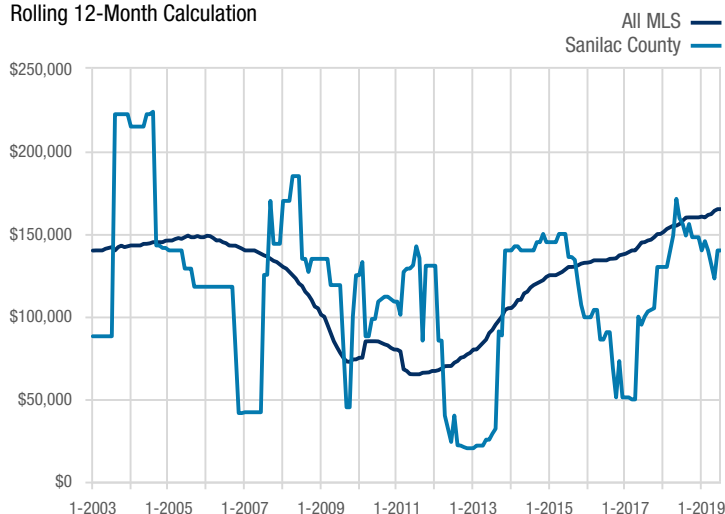
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Local Market Update – July 2019

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St. Clair County

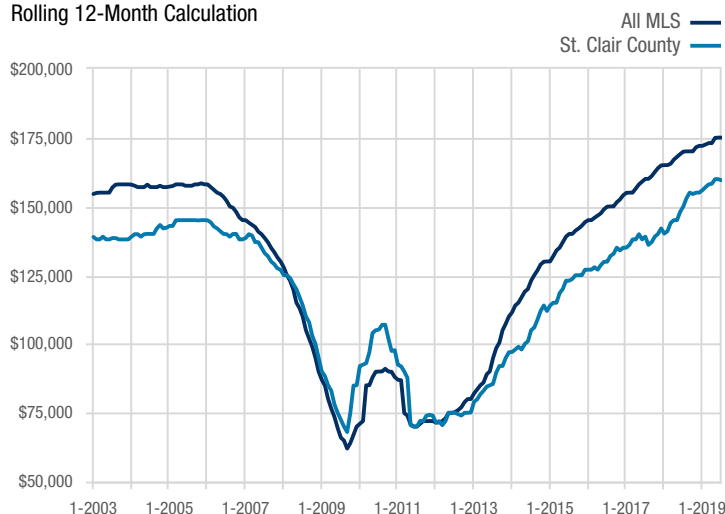
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	327	315	- 3.7%	1,850	1,717	- 7.2%
Pending Sales	208	227	+ 9.1%	1,345	1,271	- 5.5%
Closed Sales	236	181	- 23.3%	1,234	1,113	- 9.8%
Days on Market Until Sale	38	39	+ 2.6%	52	52	0.0%
Median Sales Price*	\$167,900	\$165,000	- 1.7%	\$154,700	\$160,000	+ 3.4%
Average Sales Price*	\$198,639	\$188,061	- 5.3%	\$178,164	\$184,059	+ 3.3%
Percent of List Price Received*	97.9%	97.8%	- 0.1%	97.4%	97.4%	0.0%
Inventory of Homes for Sale	710	569	- 19.9%	—	—	—
Months Supply of Inventory	3.9	3.2	- 17.9%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	12	23	+ 91.7%	91	97	+ 6.6%
Pending Sales	9	14	+ 55.6%	69	75	+ 8.7%
Closed Sales	9	16	+ 77.8%	62	66	+ 6.5%
Days on Market Until Sale	20	26	+ 30.0%	33	39	+ 18.2%
Median Sales Price*	\$144,000	\$132,750	- 7.8%	\$114,250	\$128,000	+ 12.0%
Average Sales Price*	\$207,989	\$168,613	- 18.9%	\$129,715	\$154,627	+ 19.2%
Percent of List Price Received*	96.6%	98.6%	+ 2.1%	97.9%	98.3%	+ 0.4%
Inventory of Homes for Sale	31	27	- 12.9%	—	—	—
Months Supply of Inventory	3.3	2.5	- 24.2%	—	—	—

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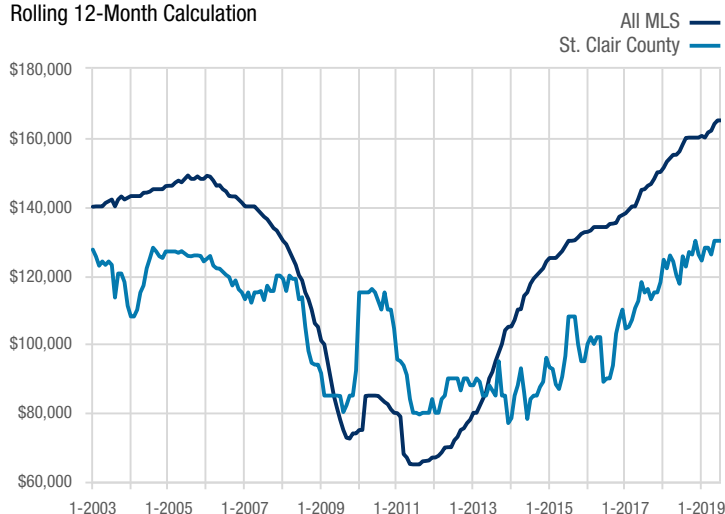
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Tuscola County

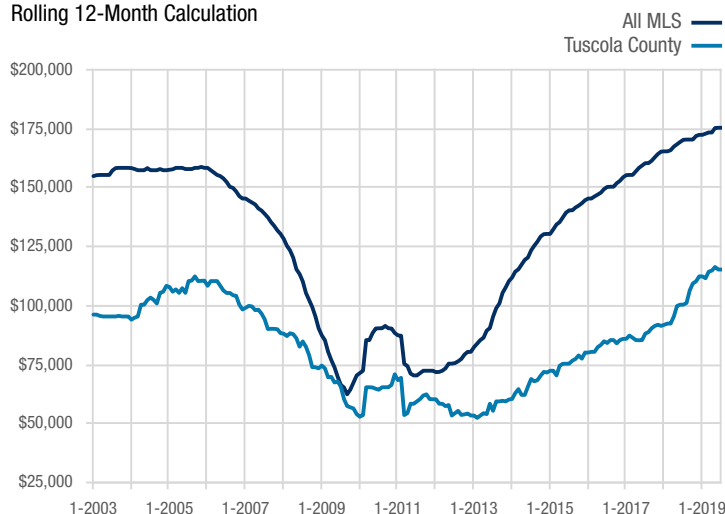
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	56	52	- 7.1%	282	306	+ 8.5%
Pending Sales	26	43	+ 65.4%	216	241	+ 11.6%
Closed Sales	30	40	+ 33.3%	198	213	+ 7.6%
Days on Market Until Sale	64	44	- 31.3%	62	60	- 3.2%
Median Sales Price*	\$118,500	\$121,500	+ 2.5%	\$109,950	\$114,900	+ 4.5%
Average Sales Price*	\$114,033	\$139,598	+ 22.4%	\$115,451	\$121,724	+ 5.4%
Percent of List Price Received*	98.8%	97.1%	- 1.7%	97.8%	97.0%	- 0.8%
Inventory of Homes for Sale	131	111	- 15.3%	—	—	—
Months Supply of Inventory	4.1	3.4	- 17.1%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	1	0	- 100.0%	1	1	0.0%
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	136	—
Median Sales Price*	—	—	—	—	\$135,000	—
Average Sales Price*	—	—	—	—	\$135,000	—
Percent of List Price Received*	—	—	—	—	96.5%	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	—	0.8	—	—	—	—

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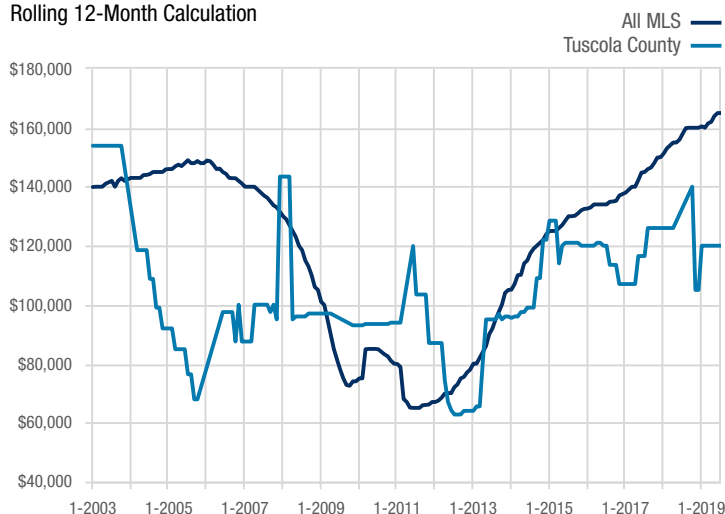
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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Washtenaw County

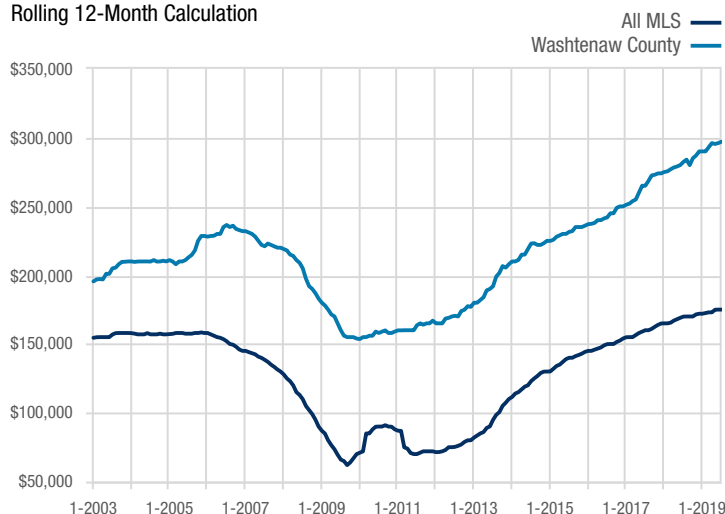
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	493	534	+ 8.3%	3,129	3,342	+ 6.8%
Pending Sales	385	344	- 10.6%	2,166	2,126	- 1.8%
Closed Sales	400	415	+ 3.8%	2,078	2,048	- 1.4%
Days on Market Until Sale	25	26	+ 4.0%	33	35	+ 6.1%
Median Sales Price*	\$313,300	\$315,000	+ 0.5%	\$299,900	\$310,000	+ 3.4%
Average Sales Price*	\$350,552	\$347,189	- 1.0%	\$340,307	\$350,556	+ 3.0%
Percent of List Price Received*	99.8%	99.9%	+ 0.1%	99.7%	99.2%	- 0.5%
Inventory of Homes for Sale	1,105	1,248	+ 12.9%	—	—	—
Months Supply of Inventory	3.6	4.3	+ 19.4%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	142	139	- 2.1%	819	882	+ 7.7%
Pending Sales	95	88	- 7.4%	546	611	+ 11.9%
Closed Sales	106	132	+ 24.5%	509	608	+ 19.4%
Days on Market Until Sale	19	39	+ 105.3%	27	45	+ 66.7%
Median Sales Price*	\$228,740	\$225,000	- 1.6%	\$225,000	\$227,000	+ 0.9%
Average Sales Price*	\$267,411	\$263,880	- 1.3%	\$255,145	\$272,651	+ 6.9%
Percent of List Price Received*	99.9%	99.3%	- 0.6%	100.1%	99.2%	- 0.9%
Inventory of Homes for Sale	327	305	- 6.7%	—	—	—
Months Supply of Inventory	4.2	3.7	- 11.9%	—	—	—

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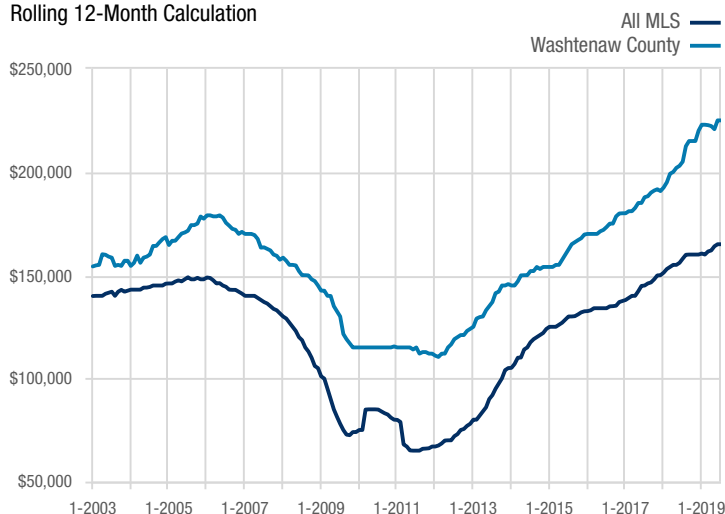
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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Wayne County

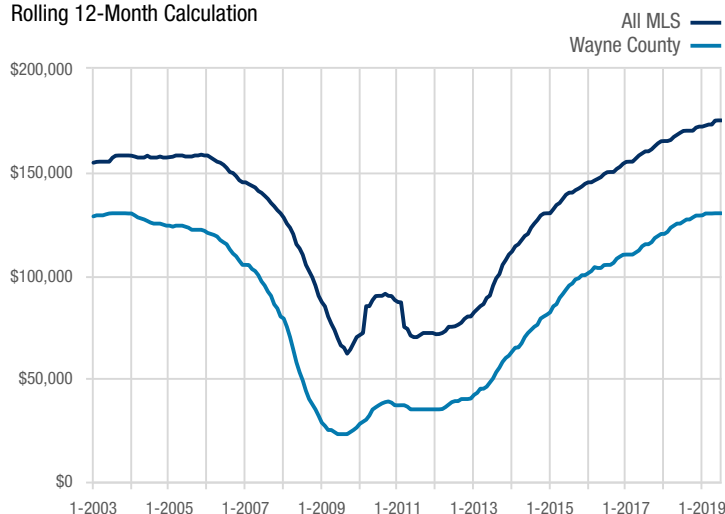
Residential	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	2,923	3,005	+ 2.8%	16,799	17,638	+ 5.0%
Pending Sales	1,823	1,912	+ 4.9%	11,301	11,609	+ 2.7%
Closed Sales	1,873	1,827	- 2.5%	10,371	10,421	+ 0.5%
Days on Market Until Sale	27	29	+ 7.4%	35	38	+ 8.6%
Median Sales Price*	\$140,000	\$140,000	0.0%	\$128,000	\$131,000	+ 2.3%
Average Sales Price*	\$178,836	\$177,332	- 0.8%	\$160,241	\$164,908	+ 2.9%
Percent of List Price Received*	97.4%	97.0%	- 0.4%	97.0%	96.6%	- 0.4%
Inventory of Homes for Sale	5,542	5,111	- 7.8%	—	—	—
Months Supply of Inventory	3.6	3.3	- 8.3%	—	—	—

Condo	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	319	321	+ 0.6%	1,925	2,010	+ 4.4%
Pending Sales	234	221	- 5.6%	1,380	1,415	+ 2.5%
Closed Sales	230	240	+ 4.3%	1,271	1,270	- 0.1%
Days on Market Until Sale	25	33	+ 32.0%	32	35	+ 9.4%
Median Sales Price*	\$157,000	\$171,000	+ 8.9%	\$157,000	\$163,000	+ 3.8%
Average Sales Price*	\$182,384	\$194,234	+ 6.5%	\$181,714	\$191,264	+ 5.3%
Percent of List Price Received*	98.4%	97.1%	- 1.3%	97.7%	97.2%	- 0.5%
Inventory of Homes for Sale	526	553	+ 5.1%	—	—	—
Months Supply of Inventory	2.8	2.9	+ 3.6%	—	—	—

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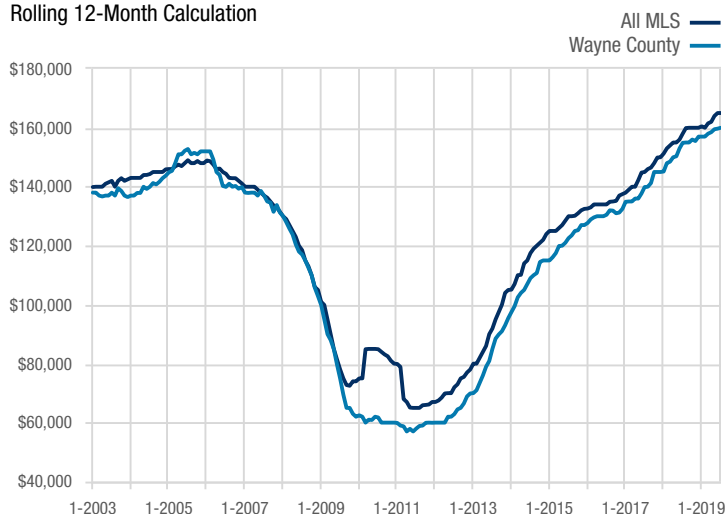
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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